

The Industry Standard in IT Infrastructure Monitoring

Nagios® is the leader and industry standard in enterprise-class monitoring solutions. It serves the needs of thousands of organizations in both horizontal and vertical markets by enabling them to identify and resolve IT infrastructure problems before they affect critical business processes.

We've heard countless stories over the years as to how Nagios is solving problems for users and causing problems for some of our biggest competitors.

Read how Nagios stands above the competition.

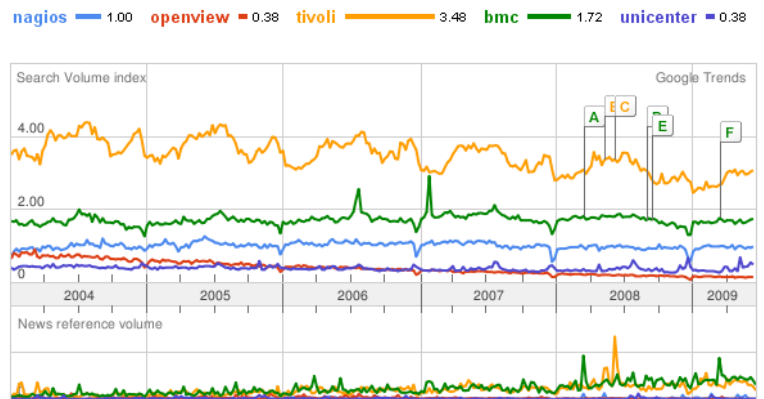


What People Are Looking For

One of the easiest ways to see how vastly popular Nagios is, compared to competitors' offerings, is to look at what people are searching for on Google. Google Trends (<http://www.google.com/trends>) provides insights on search trend patterns over time.

Nagios and Big Four Competitors

The brand power of Nagios is comparable to the offerings from the "Big 4" in the IT management space – IBM, HP, CA, and BMC.



Nagios and OSS Competitors

Nagios is the clear winner over other competing Open Source monitoring solutions.



What's Being Done

Here's how some of our competitors utilize the power, flexibility, and value of Nagios.

Vendor	What They Do
HP	<ul style="list-style-type: none"> Distribute Nagios in HP XC System Software Distribute Nagios in HP Insight Control Environment for Linux
IBM	<ul style="list-style-type: none"> Recommend Nagios for monitoring IBM Blue Gene® supercomputer
Hyperic	<ul style="list-style-type: none"> Support Nagios integration with product line
Zenoss	<ul style="list-style-type: none"> Support Nagios integration with product line

What's Being Said

Here's what industry analysts, our competitors, and their customers have to say about Nagios.

HP

“The HP XC System monitoring is built upon the Nagios system, a system and network monitoring application. It uses a tiered setup to allow for varying levels of granularity in logging and monitoring information. Nodes are monitored using Nagios. Nagios watches hosts and services...”

Source: HP XC Cluster Product Summary

URL: <http://h71028.www7.hp.com/ERC/downloads/4AA0-0815ENW.pdf>

“HP Insight Control Environment for Linux (HP ICE-Linux) integrates open source technologies (e.g. Nagios) for an advanced set of health and performance monitoring on HP ProLiant servers. Extensive monitoring capabilities provide status, events, histories, notifications, alerts, and reporting. Information can be viewed using customizable graphical displays; or alternatively, the same monitoring info can be accessed via command line interface. These advanced monitoring capabilities, which are integrated to proactively notify through HP Systems Insight Manager, provide the understanding which is needed to take the guesswork out of environment control.”

Source: HP Insight Control Environment for Linux Quick Specs, June 2008

URL: http://www.compaq.com/products/servers/management/insightcontrol_linux2/index.html

IBM

“Constant requests for new hardware and software requirements must be weighed against limited budgets and the need for uptime. **Nagios offers a flexible solution: a widely supported and extensible monitoring application... Teaming Nagios up with the renowned IBM® Blue Gene® system creates an attractive combination.**”

Source: IBM, Jan. 2008

URL: <http://www.redbooks.ibm.com/abstracts/REDP4356.html>

“...Nagios supports a particularly rich "ecosystem" of plug-ins. These features result in effective installations where **users are not overwhelmed with details, but have just the information they need.**”

Source: IBM, July 2007

URL: <http://www.ibm.com/developerworks/aix/library/au-nagios/>

“Open source tools have properties that allow them to live longer than the person championing them, especially the popular ones. **There is a very good reason that tools like... Nagios... are still in use even though they have been around a long time. They are good -- they save administration in software costs and licensing schemes.**”

Source: IBM, October 2008

URL: <http://www.ibm.com/developerworks/linux/library/l-11sysadtips/>

BMC

"They [BMC] wanted to know who these Nagios guys were. They told Whurley that the Nagios guys were everywhere. Whurley asked 'What Nagios guys?' **The sales guys were ranting about this army of Nagios guys and how they [Nagios] are killing them [BMC].** Then Whurley told them there is only one guy who is Nagios (Ethan Galstad) and they didn't believe him."

Source: Zenoss Blog, Sept. 2007

URL: <http://blog.zenoss.com/2007/09/05/an-army-of-nagios-guys/>

"...We have found many problems with vendor supplied KM's which would have been resolved on our own if we could see the code. **That is why I see more and more companies moving toward NetSaint (Nagios) over [BMC] Patrol because of the ease of support.** If you have to manage thousands of systems with less than a handful of people, then making Patrol easier to manage should be the priority."

Source: Forum Message, BMC Developer Network, Sept, 2005

URL: <http://developer.bmc.com/communities/message/46366>

Hyperic

"A third area that is an important improvement for Hyperic's HQ 3.2 is the "You can't live with 'em and you can't live without 'em" feature. **Nagios is pervasive, and all vendors are going to have to deal with it ("Big Four" included). If you ignore Nagios, you are missing an enormous opportunity.**"

Source: John Willis, Feb. 2008

URL: <http://www.johnwillis.com/hyperic/the-mighty-two-part-one/>

More Information

For more information about Nagios growth, popularity, and statistics, visit the following links:

- <http://www.nagios.com/casestudies>
- <http://www.nagios.com/testimonials>
- <http://www.nagios.com/awards>
- <http://www.nagios.org/about>

For more information about Nagios products, services, and partnership opportunities, contact us:

- Online: www.nagios.com
- Phone: **888-NAGIOS-1** or **+1 651-204-9102**
- Email: inquiries@nagios.com

Copyright © 2009 Nagios Enterprises.

Nagios and the Nagios logo are registered trademarks of Nagios Enterprises, LLC. Other trademarks and graphics are the property of their respective owners. The information contained in this document is provided for informational purposes only. Nagios Enterprises makes no warranties, express or implied, in this summary.